



December 21, 2017

Dear Valued Customer,

Effective with deliveries on Tuesday, January 2, 2018 and thereafter, we will implement a price increase on all fiber products. Despite our continued efforts to reduce the impact of our suppliers' recent raw material price increases, as well as other significant and ongoing increases in the cost of labor and other inputs, continued rising costs make this action necessary.

The increase will be 5 cents per pound on all fiber products produced by Innocor, Inc.

We take our partnership and responsibility of being the valued supplier to your business very seriously and will continue to earn your trust by making every effort to provide you the highest value available.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Rand", is written over a white background.

Steve Rand
Senior Vice President
Innocor, Inc.